

W&RSETA
P O Box 9809
CENTURION
0046

Your reference	Nathanael Govender
Our reference	576

Date: 27 July 2017

Mrs Romelda Loff

Training Force (Pty) Ltd
11 Wellington Road
Parktown
2000

Dear Mrs Romelda Loff

LEARNING PROGRAMME APPROVAL

With reference to the above, please be advised that the Wholesale and Retail Sector Education and Training Authority, Qualifications and Quality Assurance Unit, evaluated the submitted learning programmes and confirms that the learning programmes sufficiently address the requirements with regard to the following qualifications:

Qualification Title	National Certificate: Wholesale and Retail Operations
SAQA Qualification Code	58206
Learnership Code	27Q270013551202
Specialisation Linked to this qualification	Wholesale Operations

Qualification Title	National Certificate: Wholesale and Retail Operations
SAQA Qualification Code	63409
Learnership Codes	27Q270017221203 27Q270022221203 27Q270024201203 27Q270025201203 27Q270038191213



Specialisations Linked to this qualification	Stock control in a retail/wholesale outlet Stock control in a distribution centre Retail sales Visual merchandising Forecourt supervision
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58206	ID	UNIT STANDARD TITLE	LEVEL	CREDITS
Fundamental	7469	Use mathematics to investigate and monitor the financial aspects of personal and community life	2	2
Fundamental	7480	Demonstrate understanding of rational and irrational numbers and number systems	2	3
Fundamental	9007	Work with a range of patterns and functions and solve problems	2	5
Fundamental	9008	Identify, describe, compare, classify, explore shape and motion in 2-and 3-dimensional shapes in different contexts	2	3
Fundamental	9009	Apply basic knowledge of statistics and probability to influence the use of data and procedures in order to investigate life related problems	2	3
Fundamental	119454	Maintain and adapt oral/signed communication	2	5
Fundamental	119456	Write/present for a defined context	2	5
Fundamental	119460	Use language and communication in occupational learning programmes	2	5
Fundamental	119463	Access and use information from texts	2	5
Core	114895	Define the core concepts of the wholesale and retail environment	2	10
Core	114903	Interact with customers	2	8
Core	117887	Complete basic business calculations	2	5
Elective	114891	Count stock for a stock-take	2	5



Elective	114906	Mark merchandise and maintain displays	2	10
Elective	114911	Resolve customer queries / complaints	3	8
Elective	114912	Maintain a safe and secure wholesale and retail environment	2	10
Elective	243680	Take orders from customers	3	12
Elective	243712	Address customer queries in a wholesale environment	3	10
Elective	117899	Pick stock in a distribution centre/warehouse	2	12
Elective	119674	Manage finances for a new venture	2	10
Elective	10349	Input data received onto appropriate computer packages within a Contact Centre	2	12

63409	ID	UNIT STANDARD TITLE	LEVEL	CREDITS
Fundamental	7456	Use mathematics to investigate and monitor the financial aspects of personal, business and national issues	3	5
Fundamental	9010	Demonstrate an understanding of the use of different number bases and measurement units and an awareness of error in the context of relevant calculations	3	2
Fundamental	9012	Investigate life and work related problems using data and probabilities	3	5
Fundamental	9013	Describe, apply, analyse and calculate shape and motion in 2- and 3-dimensional space in different contexts	3	4
Fundamental	119457	Interpret and use information from texts	3	5



Fundamental	119465	Write/present/sign texts for a range of communicative contexts	3	5
Fundamental	119467	Use language and communication in occupational learning programmes	3	5
Fundamental	119472	Accommodate audience and context needs in oral/signed communication	3	5
Core	114895	Define the core concepts of the wholesale and retail environment	2	10
Core	258156	Build customer relations in an operational unit	3	10
Core	258161	Apply theft, fraud and safety controls in a Wholesale and Retail outlet	3	8
Core	258155	Explain the factors that impact on the bottom line of a Wholesale and Retail unit	3	10
Elective	114902	Operate a computer in a Wholesale/Retail outlet	2	6
Elective	243681	Uplift stock for return	3	5
Elective	114896	Receive stock	3	12
Elective	114892	Dispatch stock	3	10
Elective	114891	Count stock for a stock-take	2	5
Elective	117901	Receive stock in a DC/Warehouse	3	15
Elective	117891	Despatch stock from a distribution centre	3	12
Elective	117897	Maintain stock balances in a distribution centre	3	8
Elective	258162	Sell products to customers in a wholesale and retail outlet	3	12
Elective	258160	Demonstrate knowledge of products in own area of operation in a Wholesale and Retail environment	3	8
Elective	258221	Explain the role of visual	3	4



		merchandising in the organisation		
Elective	258217	Evaluate a visually merchandised display	3	12
Elective	258215	Present a visual display in a wholesale or retail outlet	3	8
Elective	242819	Motivate and Build a Team	4	10
Elective	242811	Prioritise time and work for self and team	4	5
Elective	13912	Apply knowledge of self and team in order to develop a plan to enhance team performance	3	5
Elective	9506	Communicate in an assertive manner with clients and fellow workers	4	4
Elective	113852	Apply occupational health, safety and environmental principles	3	10

The learning programme approval commences as from **14 June 2017** and will be in effect until the expiry date of each unit standard or the duration of **Training Force (Pty) Ltd** accreditation.

The W&RSETA QQA unit trusts that this information has been of assistance to you. Kindly contact the W&RSETA QQA unit should you require further information in this regard.

Kindly acknowledge receipt of this confirmation in writing.

Regards,



Inger Marrian
Manager: Qualifications and Quality Assurance